

Overview This standard is about signing up customers to tenancy, licence or leaseholder agreements*. It includes completing all relevant documentation, ensuring the customers understanding of the process and dealing with any problems which may occur.

*Leaseholder agreements do not apply in Scotland.

ASTH308

Set up and manage housing related agreements

Performance criteria

You must be able to:

- P1 use correct documentation for the type of occupancy being proposed
 - P2 complete all agreement documentation fully, accurately and in line with organisational procedures
 - P3 enter appropriate data into your organisational management information systems
 - P4 explain the content and requirements of the agreements to customers and ensure that customers understand and agree with the terms and conditions
 - P5 verify the accuracy of information provided by customers
 - P6 ensure that all agreement documentation is signed in accordance with your organisational requirements and distributed to the appropriate people
 - P7 explain your appeals and complaints procedures clearly and accurately to the customer
 - P8 identify customers' specific needs for information and support
 - P9 ensure that customers are satisfied with the accommodation, services and facilities provided under their agreements
 - P10 carry out any necessary follow up actions in line with set procedures
 - P11 take appropriate action to rectify problems identified by customers
 - P12 refer customers to appropriate others if you are unable to provide further help
 - P13 record the outcomes of all follow up actions in accordance with your organisational policy and procedures

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Knowledge and understanding

You need to know and understand:	K1 K2	how to communicate effectively with customers the need for information to be accurate
	K3	the procedures and quality assurance systems covering agreements made between your organisation and customers
	K4	the range of standard agreements in use
	K5	how to complete the necessary documentation accurately and fully
	K6	the legal rights and responsibilities of all parties to the agreement
	K7	who is entitled to receive copies of agreements
	K8	the need to protect confidentiality
	K9	the data entry requirements
	K10	the legal conditions under which occupancy conditions can be changed
	K11	your organisation's appeals and complaints procedures
	K12	your organisation's procedures for follow up actions
	K13	your organisation's procedures for dealing with problems identified by customers
	K14	relevant procedures and legislation covering the enforcement of tenancy conditions

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Developed by	Asset Skills	
Version number	2	
Date approved	January 2012	
Indicative review date	January 2017	
Validity	Current	
Status	Original	
Originating organisation	Asset Skills	
Original URN	ASTH308	
Relevant occupations	Health, Public Services and Care; Health and Social Care; Managers and Senior Officials; Managers and Proprietors in Hospitality; Housing Officer	
Suite	Housing	
Key words	Tenancy; licence; leaseholder; agreements; customers; documentation	