Develop evidence based commissioning policies and strategies to improve outcomes (Commissioning, Procurement and Contracting)



#### Overview

#### Key Purpose

The key purpose identified for those working in commissioning, procurement and contracting is to "Specify, shape and secure quality services, responses and projects that deliver improving outcomes for individuals, families and communities within the strategic objectives of the organisation".

#### **Elements of competence**

- 1. Gather data and intelligence to provide evidence to develop policies and strategies to improve outcomes
- 2. Review and evaluate the effectiveness of current strategies and policies in improving outcomes
- 3. Agree revised policies and strategies to improve outcomes

#### **About This Unit**

This unit is about gathering, analysing and using evidence to support the development of overall, organisational policies and strategies about how commissioning will identify and improve outcomes and meet forecasted need and demand. The unit stresses the importance of supporting all policies and implementation strategies with evidence.

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Performance criteria	Gather data and intelligence to provide evidence to develop policies and strategies to improve outcomes	
You must be able to:	<ul> <li>P1 ensure that individuals, families and communities, along with providers and <b>partners</b> can contribute to the development of strategy and policy</li> <li>P2 identify and agree the outcomes and criteria which will influence strategy</li> </ul>	
	<ul> <li>and policy</li> <li>P3 arrange to carry out research into the effectiveness of current policies and strategies</li> </ul>	
	P4 arrange to collect data, feedback and intelligence which could provide evidence for policy and strategy development	
	P5 identify and use <b>authoritative sources</b> to provide data, feedback and intelligence which you have checked to be valid, reliable, and current	
	<ul> <li>P6 check back with sources if conflicting evidence is provided</li> <li>P7 monitor significant national, regional and local trends and developments in commissioning policies and strategies</li> </ul>	
	Review and evaluate the effectiveness of current strategies and policies in improving outcomes	
You must be able to:	P8 agree an evaluation process with individuals, families, communities and providers and partners	
	P9 agree the <b>criteria</b> which will be used to judge how effective policies and strategies are in improving	
	P10 balance new ideas with tried and tested solutions	
	P11 balance <b>risk</b> with desired outcomes	
	P12 <b>analyse</b> and summarise the data, feedback and intelligence to provide valid and reliable evidence about current strategies and policies and how well they meet	
	P13 accurately explain the basis for the evidence and conclusions in a way which can be understood by all those involved in the evaluation	
	P14 agree with those involved in the evaluation whether or not current policies and strategies are improving	
	P15 maintain accurate, justifiable <b>records</b> of policy and strategy development and decision making	
	Agree revised strategies and policies to improve outcomes	
You must be able to:	P16 agree with those involved in the evaluation the ways in which strategy and policy needs to change	
	P17 ensure that proposed changes to your current strategies and policies are supported by evidence	
	P18 ensure that any strategies and policies are:	

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- P18.1 in the interests of the individuals, families and communities who use services
- P18.2 legal and provide best possible value for money
- P18.3 likely to improve outcomes
- P18.4 likely to meet forecasted demand
- P18.5 realistic given resource predictions and forecasts
- P19 make sure the strategies and policies are consistent with the objectives of your organisation
- P20 make sure the strategies and policies are flexible and complement related areas of work
- P21 share **information** about the options for different strategies and policies and the strengths and weaknesses of each
- P22 assess and plan to manage the risks of any strategies and policies
- P23 provide guidance on the implications of different strategies and policies
- P24 offer recommendations to those involved in the evaluation, based on experience and backed up with evidence, about any proposed change in strategy and policy
- P25 offer further explanations and advice if information is queried or misunderstood

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Knowledge and understanding	Valu	es
You need to know and understand:	K1	legal and organisation requirements on equality, diversity, discrimination, rights, confidentiality
	K2	why the involvement of individuals families and communities in policy making is important
	K3	methods of working in partnership with individuals families and communities
	K4	the importance of involving providers and partner agencies in the policy making process
	K5	why it is important to base commissioning policy decisions on valid and reliable evidence
	K6	ways of working with individuals, families and communities to agree outcomes
	Legi	slation and organisation policy and procedures
You need to know and understand:	K7	codes of practice and conduct, and standards and guidance and the roles, responsibilities, accountability and duties of others when developing policies and strategies
	K8	relevant current local, UK and European legislation and organisational requirements, procedures and practices for: K8.1 data protection K8.2 risk assessment and management K8.3 making and dealing with complaints and whistle blowing
	K9	K8.4 developing policies and strategies to improve outcomes key government initiatives which affect commissioning practices and
		policies
	K10	how to access, evaluate and influence organisational and workplace policies, procedures and systems within other organisations in order to ensure that there is no conflict or confusion
	K11	how different philosophies, principles, priorities and codes of practice can affect inter-agency and partnership working when developing policy to improve outcomes
	K12	policies, procedures, guidance and protocols with the other organisations and professions with whom you work related to improving outcomes
	Theo	bry and practice
You need to know and understand:	K13	different theoretical approaches to commissioning, particularly those based on outcomes
	K14	approaches, methods and techniques of engaging with individuals

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families and communities

- K15 methods for managing the dynamics of groups and for resolving conflict between individuals and groups
- K16 an up-to-date knowledge of:
  - K16.1 the literature related to best practice in engaging individuals, families and communities in improving outcomes
  - K16.2 government reports, inquiries and research relevant to engaging individuals, families and communities in policy development around improving outcomes
- K17 theories about:
  - K17.1 effective strategies to improve outcomes
  - K17.2 multi-disciplinary and multi-organisational working
- K18 the use of evidence based practice to: K18.1 justify your actions and decisions
  - K18.2 record and report processes and outcomes of your work
- K19 the strategies which are available for improving outcomes and the purpose of evaluating them; how to undertake such an evaluation
- K20 how systems affect the way people are able to engage with organisations and the purpose of designing systems which support engagement
- K21 different methods of planning strategy implementation and how to use them
- K22 methods of gathering, collating and structuring information on strategy implementation
- K23 different forms of evaluation, how and when they should be used
- K24 why it is important to present proposals and share information clearly and in a way which captures people's imagination
- K25 how to challenge current thinking and practice and help people to think creatively
- K26 different methods of research and the factors which validate/invalidate results

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### **Additional Information**

Scope/range related to performance criteria	The scope helps to make sure that you provide evidence related to the work you do. Terms in this section give you options related to the words in bold in the performance criteria. Your evidence for this unit should cover any option that is part of your work.
	<b>Risks:</b> risks to people, risks to property, health and safety risks, actions that may make adults or children vulnerable to harm from others, risks of legal action, risks to reputation, risks of poor performance, risk of financial loss
	Record (verb): formally; informally; officially; personally
Scope/range related to knowledge and understanding	Competent practice is a combination of the application of skills and knowledge informed by values and ethics. This specification details the knowledge and understanding required to carry out competent practice in the performance described in this unit.
Values	The values underpinning this unit have been derived from the key purpose statement, the values and principles statement, relevant service standards and codes of practice for health and social care in the four UK countries.
Glossary	This section provides explanations of the key words and concepts used in this unit. In occupational standards it is quite common to find familiar words or phrases used, which, in the detail of the standards, may be used in a very particular way. Therefore we would encourage you to read this section carefully before you begin working with the standards and to refer back to this section as required
	<b>Policy</b> A course of action or statement of belief or intent for an organisation
	<b>Strategy</b> An action plan to make sure that polices and visions happen
	Data Initial results from research or enquiries `raw data' has not yet been analysed or processed
	<b>Feedback</b> Views in response to questions
	Intelligence Processed `emotional intelligence' can be anecdotal or about impressions and

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> feelings, qualitative **Outcomes** Desired results of activities, actions or interventions

#### Partners

Other agencies, service providers

#### Authoritative

From an objective, reliable and trusted source, based on evidence

#### Criteria

Factors that can be used to measure and make a judgement about: whether or not an outcome has been achieved, how much progress has been made or how well something has been done

#### **External Links**

When using this specification it is important to read the knowledge requirements in relation to the expectations and requirements of your job role.

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Developed by	Skills for Care & Development
Version number	1
Date approved	July 2008
Indicative review date	July 2010
Validity	Current
Status	Original
Originating organisation	Skills for Care & Development
Original URN	CPC 410
Relevant occupations	Health and Social Care; Health and Social Care; Health and Social Services Officers; Health and Social Services Officers; Health Professionals; Health Professionals
Suite	Commissioning, Procurement and Contracting
Key words	gathering, analysing, evidence, policies