Develop a supply chain strategy for your organisation (Commissioning Contracting and Procurement)



### **Overview**

#### **Key Purpose**

The key purpose identified for those working in commissioning, procurement and contracting is to "Specify, shape and secure quality services, responses and projects that deliver improving outcomes for individuals, families and communities within the strategic objectives of the organisation".

#### **About this unit**

This unit is designed for supply chain practitioners who are senior managers or senior specialists, providing strategic leadership roles within the supply chain.

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### Performance criteria

You must be able to:

- P1 identify the organisation's objectives and its strategies for achieving them P1.1 colleagues are consulted on the organisation's objectives and strategies
- P2 review the current supply chain strategy and how it helps to deliver other organisational strategies
  - P2.1 relevant evaluations are undertaken
  - P2.2 results of the evaluations are considered
  - P2.3 views of all relevant colleagues and stakeholders are obtained
- P3 review all factors that are relevant to the development of the supply chain strategy
  - P3.1 market, economic, social, and political environments are taken into account
  - P3.2 realistic forecasts of conditions and trends are produced
- P4 explore opportunities that will add value to the organisation
  - P4.1 opportunities are identified and fully investigated
  - P4.2 benefits and risks are fully evaluated
- P5 establish a supply chain strategy that will make the organisation more effective in achieving its objectives
  - P5.1 improvements to the supply chain are clearly identified
  - P5.2 supply chain strategy is feasible and capable of being implemented by the organisation
  - P5.3 organisational strategic objectives can be achieved more effectively
- P6 identify obstacles to the development of the supply chain strategy and explore methods for overcoming them
  - P6.1 obstacles are clearly identified as soon as possible
  - P6.2 methods for overcoming obstacles are explored with all relevant people
- P7 provide a rationale for the supply chain strategy
  - P7.1 stakeholders are provided with sufficient information to understand the reasoning behind the supply chain strategy
  - P7.2 supply chain strategy can be promoted and defended by others
- P8 gain the commitment of stakeholders and colleagues to implement the supply chain strategy
  - P8.1 stakeholders and colleagues are consulted on their views
  - P8.2 presentations are made to all relevant stakeholders and colleagues
- P9 implement appropriate communication methods to provide the organisation with information on the supply chain strategy
  - P9.1 communication methods within the organisation are used

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effectively

P9.2 all relevant people are kept informed of developments in the supply chain strategy

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## Knowledge and understanding

You need to know and understand:

- K1 the change management theories, models, and practices
- K2 communication methods and procedures
- K3 cost and benefit analysis methods and procedures
- K4 financial analysis methods and procedures
- K5 legal and regulatory requirements
- K6 organisational strategic aims and objectives
- K7 performance measurement and benchmarking theories, models, and practices
- K8 presentation theories, models, and practices
- K9 quality management theories, models, and practices
- K10 risk analysis methods and procedures
- K11 stakeholder management methods and procedures
- K12 supply chain management theories, models, and practices

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#### **Values**

The values underpinning this unit have been derived from the values and principles statement, relevant service standards and codes of practice for health and social care in the four UK countries

#### **Glossary**

This section provides explanations of the key words and concepts used in this unit. In occupational standards it is quite common to find familiar words or phrases used, which, in the detail of the standards, may be used in a very particular way. Therefore we would encourage you to read this section carefully before you begin working with the standards and to refer back to this section as required.

**Colleagues:** any people who are directly employed or under contract by the same organisation.

**Contracts:** (noun) usually comprise formal legally binding agreements, but can be informal agreements: both can be enforced through civil law.

**Organisation:** any type of private or public body, e.g. a private limited company or a local government body, regardless of size. Because of the complexity of ownership and control systems, each person will have to decide what their organisation is.

**Resources:** the facilities, equipment, materials, and finances that are required to sustain the supply chain.

**Stakeholders:** all organisations or individuals who have a vested interest in the organisation.

**Supplies:** any combination of goods or services that are procured, delivered, or stored in the supply chain.

**Supply chain management:** covers the application of procurement, purchasing and supply, logistics, transport, and operations management, within and between international boundaries

### Links to other NOS

The unit has been imported from the Supply Chain Management NOS, so it looks different from other units.

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