# Encourage behavioural change in people and agencies to promote health and wellbeing



#### **Overview**

This standard covers encouraging behaviour change in people and agencies in order to promote health and wellbeing. This includes the three stages of: enabling people and agencies to see the need for and to change their behaviour; enabling people to sustain their behaviour change; and evaluating the effectiveness of behaviour change.

Users of this standard will need to ensure that practice reflects up to date information and policies.

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# Performance criteria

You must be able to:	P1	communicate with people and agencies in a manner which
		P1.1 is appropriate to them

- P1.2 encourages an open exchange of views and information
- P1.3 minimises any constraints to communication
- P1.4 is free from discrimination and oppression
- P1.5 respects roles and responsibilities
- P1.6 facilitates involvement
- P2 develop people's and agencies' confidence in the worker so that they are able to think and say what they want to knowing the worker will listen to them
- P3 encourage people and agencies to
  - P3.1 recognise the consequences of their behaviour
  - P3.2 recognise the advantages of changing their behaviour and the alternatives available to them
  - P3.3 recognise their strengths and ability to change
  - P3.4 value themselves positively
- P4 explore
  - P4.1 the motivation of the people and agencies for changing their behaviour
  - P4.2 obstacles to changing behaviour
  - P4.3 how the obstacles can be constructively addressed
- P5 identify with people and agencies a range of strategies for changing their behaviour that are consistent with
  - P5.1 their circumstances
  - P5.2 the context
  - P5.3 their motivation for change
  - P5.4 the risks associated with their behaviour
  - P5.5 evidence of effective practice
- P6 assist people and agencies to
  - P6.1 identify viable short and long term goals for changing their behaviour and managing the risks associated with it
  - P6.2 draw up a realistic and achievable plan for implementing the strategies
- P7 agree with people and agencies
  - P7.1 how they will put the plan into action
  - P7.2 the roles of different people in the plan
  - P7.3 how progress will be reviewed
- P8 challenge constructively attitudes and behaviour that do not promote health and wellbeing
- P9 encourage people and agencies to be clear about the choices that they

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- have made and the reasons for their chosen course of action
- P10 explore with people and agencies the implications of their choices in a manner that encourages them to understand their impact and any difficulties that might arise
- P11 explore with people and agencies
  - P11.1 the methods available for sustaining their behaviour change
  - P11.2 the successes they have had previously in overcoming obstacles to change
  - P11.3 why they tend to behave in a certain way and how this can be avoided
- P12 clarify with people and agencies the support that is available to sustain their behaviour change
- P13 make appropriate arrangements for supporting people and agencies that are consistent with
  - P13.1 their behaviour
  - P13.2 agreements
  - P13.3 resources
- P14 encourage people and agencies to seek further support from the worker and from other people when they are in need of it
- P15 give immediate, focused and constructive feedback to people and agencies on positive changes in their behaviour
- P16 encourage people and agencies to record their progress in changing their behaviour
- P17 review with people and agencies their progress and encourage them to understand and value their achievements
- P18 seek the views of people and agencies, and of others, as to how your own work could be improved
- P19 identify any changes in circumstances or context that may have influenced the behaviour or motivation to change in the people and agencies
- P20 decide any changes that need to be made in working with, and the support received by, people and agencies
- P21 reflect on your own learning and development from working with people and agencies and use this to inform future programmes of behaviour change

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# Knowledge and understanding

You need to know and understand:

- K1 the social construction of health and illness and how this affects people's perceptions
- K2 the kinds of misinformation which people receive about health and wellbeing and how these can be counteracted
- K3 stressors to health and wellbeing: biological; chemical; physical; social; psychosocial
- K4 inequality and discrimination and their impact on health and wellbeing, and how to recognise and address inequality and discrimination in the context of Human Rights legislation
- K5 risks to health and wellbeing avoidable, relative and absolute risk
- K6 the importance of the context of the risk and the factors that may modify its impact
- K7 appropriate risk management objectives
- K8 the concept of acceptable risk and whose values define this (ie political, social, scientific, the community)
- K9 the assessment of different types of risk and appraisal of the different strategies for managing such risks
- K10 the importance of taking action that is proportionate to the scale and seriousness of the risk so that fear is not disproportionate to the actual risk
- K11 concepts, principles and models for promoting health and wellbeing (such as those within WHO agreements) understanding and application
- K12 strategies for promoting health and wellbeing
- K13 theoretical models of behaviour change, models of community development, and models of socio-political development the application of these in the planning, implementation, monitoring and evaluation of strategies for promoting health and wellbeing
- K14 the contributions of different agencies to promoting health and wellbeing -appraisal and application
- K15 the relative priorities of different stakeholders and judgements about the extent to which they can be applied to promoting health and wellbeing and reducing inequalities
- K16 arguments against promoting health and wellbeing appraising the nature, context and basis of people's argument
- K17 principles of organisational development understanding and applying to the promotion of health and wellbeing
- K18 the application of change management principles in the promotion of health and wellbeing and the reduction of inequalities
- K19 how to apply negotiating and influencing skills in working with others to promote health and wellbeing and reduce inequalities

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- K20 the specific legislation, guidelines of good practice, charters and service standards that relate to the work being undertaken and the impact of these on the work
- K21 the services, policies and priorities of the worker's agency and how it relates to other agencies in the sector
- K22 the data storage and retrieval systems used by agencies working in health improvement
- K23 codes of practice and protocols about confidentiality and information sharing between agencies working in partnership
- K24 effective communication skills with people in own agency, those in other agencies and with communities and the public, barriers to communication and ways of overcoming them
- K25 own role and responsibilities and from whom assistance and advice should be sought if necessary
- K26 how to apply the principles of equality, diversity and anti-discriminatory practice to work
- K27 the need to develop one's own competence and skills in line with changes in knowledge and practice; how the worker's area and scope of practice are changing, the evidence which is available on the work and the implications of this for their own skill and knowledge base

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### **Additional Information**

#### **External Links**

This standard links with the following dimension within the NHS Knowledge and Skills Framework (October 2004):

Dimension: HWB1 Promotion of health and wellbeing and prevention of adverse effects on health and wellbeing

Level: 2

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