## Develop commissioning policies and strategies



#### **Overview**

This standard is about developing commissioning policies and strategies. You will need to identify a clear and achievable vision for services and establish appropriate strategic objectives. You will also need to assess the impact of any current policies and strategies, and conduct consultations with actual and potential providers, service users and other relevant stakeholders in order to inform the development of policies and strategies.

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# Performance criteria

Υου	must	he al	hle to:

- P1 identify a clear and achievable vision for services
- P2 establish strategic objectives that are aligned with the vision
- P3 assess the impact of any existing commissioning policies and strategies
- P4 conduct effective consultations with actual and potential providers, service users and other relevant stakeholders strategic objectives consultation
- P5 develop commissioning policies and strategies that will enable commissioners to deliver strategic objectives
- P6 develop commissioning policies and strategies that take into account the findings of consultation
- P7 ensure policies and strategies reflect achievable outcomes for service users and other relevant stakeholders
- P8 ensure commissioning policies and strategies enable a collaborative approach to delivering services
- P9 communicate commissioning policies and strategies effectively to relevant stakeholders

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# Knowledge and understanding

You need to know and understand:

- K1 the relevant legislation in relation to the service provision with which you are concerned
- K2 the legislation and guidelines relevant to commissioning in your occupational area and where to obtain information and guidance about this
- K3 the potential legal, financial and/or political implications of commissioning policies and strategies
- K4 the relevant organisational requirements and expected outcomes in relation to service provision
- K5 the ethics and requirements of sustainability as applied to the service provision with which you are concerned
- K6 the need for alignment of commissioning strategies and policies with the vision of the organisation and any national, regional and local plans
- K7 any relevant existing policies and strategies within your organisation
- K8 the quality standards applied to the delivery of services
- K9 how to carry out consultations and the range of stakeholders that should be involved (including providers and service users)
- K10 how policies and strategies translate into clear and achievable delivery objectives
- K11 how to develop commissioning policies and strategies in consultation with stakeholders
- K12 the benefits and implementation of collaborative approaches
- K13 the nature of the market place for services and how policies and strategies can change the market place
- K14 the role of de-commissioning, re-design and/or transfer of services provision in overall commissioning policies and strategies

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#### **Additional Information**

#### **Behaviours**

- 1 You present information clearly, concisely, accurately and in ways that promote understanding
- 2 You create a sense of common purpose.
- 3 You show sensitivity to internal and external politics that impact on your area of work.
- 4 You keep promises and honour commitments.
- 5 You seek to understand people's needs and motivations.
- You comply with, and promote compliance with, legal requirements, industry regulations, organisational policies and professional codes.
- You use communication styles that are appropriate to different people and situations.
- 8 You act to understand and influence the climate and culture of the organisation/partnership.
- 9 You work to develop an atmosphere of professionalism and mutual support.

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