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**Overview**

This standard is about providing clients with specialist information and advice at the point of initial contact with the service. The information and advice you provide will relate to consumer and contract law.

**Performance  
criteria**

- You must be able to:
- P1 explain to clients the legal advice services you can offer in line with organisational requirements
  - P2 check that clients' understanding of legal advice services is consistent with information you have provided
  - P3 agree with clients their legal advice requirements in line with relevant legislation, policies and procedures
  - P4 agree with clients where situations require immediate action in line with their requirements, and:
    - P4.1 take steps to implement this
  - P5 agree next steps with clients in line with their requirements
  - P6 explain accurately the organisation's systems and procedures for working with clients
  - P7 agree further actions with clients in line with their requirements including;
    - P7.1 procedures
    - P7.2 responsibilities
    - P7.3 time limits
  - P8 analyse available client information to assign relevance to their case in line with your professional judgement
  - P9 record client details and agreed actions in line with organisational requirements
  - P10 review sources of information to assess applicability to clients situations
  - P11 check that information obtained enables you to advise clients
  - P12 analyse information received from clients and the research process to formulate options in line with clients' needs
  - P13 present clients with information and possible options for action in line with organisational requirements
  - P14 advise clients on the implications of possible options in line with organisational requirements
  - P15 check clients' understanding of the advice offered in line with organisational requirements
  - P16 agree actions required by you and clients in line with organisational requirements

**Knowledge and understanding**

You need to know and understand:

- K1 legislative frameworks relating to consumer and contract law in your jurisdiction
- K2 key differences between goods and services
- K3 key elements of contract law
- K4 statutory rights and remedies available to clients, regarding:
  - K4.1 delivery, price and quality
  - K4.2 cancellation rights and the consequences of exercising such rights
  - K4.3 the six-month reverse burden of proof under sale of goods legislation
  - K4.4 rights to accept and reject goods
- K5 potential difficulties involved in enforcing rights
- K6 how to identify when cancellation rights apply to contracts concluded in the home
- K7 actions to take when cancellation rights apply to contracts concluded in the home
- K8 criminal and regulatory issues and discrimination within the provision of goods, services and credit
- K9 national and local consumer organisations and agencies, their role and remit
- K10 arbitration and alternative dispute resolution schemes
- K11 relevant small claims methods, legal proceedings and forms in your jurisdiction
- K12 the types of unfair trading practices and how to challenge them

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## Provide first line consumer legal advice

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