

## SFJ LG6

### Contribute to organisational performance improvements



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#### Overview

This standard is about contributing to the continuous improvement of the overall performance of the organisation. The emphasis is on developing standards, targets and frameworks for monitoring and evaluating the performance of the organisation with the aim that these will add value in the eyes of customers and other key stakeholders.

The standard is recommended for those who input into organisational strategy and/or are involved in recording and monitoring the progress of the organisation.

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#### Performance criteria

*You must be able to:*

- P1 establish valid and appropriate measures for evaluating the performance of your organisation
- P2 involve partners when considering service systems and improvements for communities
- P3 establish systems for collecting and assessing information on the overall performance of the organisation and partners you work with
- P4 use the findings to identify opportunities where organisational performance could be improved
- P5 come forward with potential and actual performance problems and suggested opportunities for improvement
- P6 benchmark the performance of your organisation against other carefully selected organisations and take action based on the findings
- P7 share knowledge and understanding on how improvements have or can be made across the organisation and with partners
- P8 monitor that any improvements made are in line with the organisation's vision and objectives
- P9 evaluate how the improvements made reduce the gap between what your customers and other key stakeholders want and what your organisation's products and/or services and processes deliver
- P10 identify the improvements made are those that have been identified as being of most benefit to the organisation, its customers and other key stakeholders

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#### Knowledge and understanding

*You need to know and understand:*

- K1 the principles which support organisational improvement
- K2 the importance of establishing and applying valid and appropriate measures for evaluating the performance of your organisation
- K3 how to establish systems for collecting and assessing information on the overall performance of the organisation and how to use the findings to identify opportunities where organisational performance could be improved
- K4 how to benchmark the performance of your organisation against others and take action based on the findings
- K5 the value of a customer-focused culture
- K6 the importance of supporting a culture that continually improves and how to involve others in achieving this
- K7 the importance of finding out the cause and effect of problems and changes
- K8 ways of measuring the effect of improvements
- K9 the principles and processes of effective communication and how to apply them
- K10 the sector and market in which your organisation works
- K11 the range of information sources and techniques for collecting information that are relevant to the sector in which your organisation works
- K12 relevant trends and developments in the sector
- K13 your organisation's vision, objectives and associated plans
- K14 your organisation's structure, values and culture
- K15 how your organisation adds value through the delivery of its products, services and processes
- K16 your organisation's customers and other key stakeholders and their needs
- K17 measures of performance relevant to your own organisation
- K18 methods of gathering information suitable for your own organisation
- K19 formal and informal sources of information relevant to your organisation

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