

## SFJPDPS2.4.12

### Promote policy proposals through engagement with stakeholders



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#### Overview

Policy recommendations are formed as a result of stakeholder engagement, consultation and the work of policy staff. When firm policy recommendations have been agreed, awareness of the decisions that have been reached and the way forward must be extended. This unit is all about the steps that are needed to ensure that the debate about policy options is not revisited and that operational details of implementation can progress smoothly.

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#### Performance criteria

- You must be able to:*
- P1 identify the key benefits of the recommended policy and assess which of those will most appeal to stakeholders
  - P2 identify features of the recommended policy that may still attract objections
  - P3 devise a communication strategy for promoting the recommended policy positively
  - P4 select media and methods for promoting the recommended policy positively
  - P5 secure resources for promotion of the recommended policy
  - P6 organise events and publications for promoting the recommended policy positively
  - P7 respond to objections to the recommended policy
  - P8 check the understanding of stakeholders regarding the recommended policy

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#### Knowledge and understanding

*You need to know and understand:*

- K1 specific legislation, regulation, governance and cultural requirements that relate to the nation or region to which the policy will apply
- K2 that the policy formation process involves continuous engagement and partnership with a range of stakeholders meaning that those in policy functions must coordinate and on occasions take the lead but must also constantly seek to ensure that there is full stakeholder engagement
- K3 how to express clearly the benefits of the recommended policy
- K4 why stakeholders may still offer objections to a recommended policy
- K5 how to devise a communication strategy to promote a recommended policy
- K6 the benefits, drawbacks and costs of different media options for promotion of a policy
- K7 how to secure resources for the promotion of a recommended policy
- K8 how to organise events for the promotion of a policy
- K9 how to organise publications which promote a policy
- K10 methods for testing and checking stakeholder understanding of a recommended policy

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#### Additional Information

##### Behaviours

The policy function role demands a high level of professionalism and general professional behaviour that should be taken as read. The most important behaviours that will help you achieve effective performance in this unit are:

##### **Communicating**

1. You identify people's information needs.
2. You identify people's preferred communication media and styles and adapt your approach to promote policy proposals effectively.

##### **Building relationships**

3. You demonstrate a clear understanding of different stakeholders and their information needs.

##### **Problem solving and decision making**

4. You recognise objections to policy proposals and generate constructive answers.

##### **Focusing on results**

5. You take personal responsibility for checking that stakeholders have received and understood policy proposals.

##### **Acting ethically**

6. You communicate a balanced message about policy proposals whilst maintaining a positive message.

##### **Acting strategically**

7. You reinforce the links between policy proposals and strategic directions for the policy area under consideration.

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