#### **SFJPSG6.1.6** Evaluate the quality of customer service



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# **Overview** This unit covers planning how you will measure standards of customer service, collecting and analysing the information you need to evaluate the quality of customer service, developing conclusions and recommendations and then reporting your findings to relevant people.

It reflects best practice within aspects of the PSG for operational delivery, and in particular to aspects of 'Customer Service'.

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Performance criteria	Plan how to measure customer service	
You must be able to:	P1 P2 P3	identify the aspects of customer service delivery that affect customer satisfaction plan how you will monitor the aspects of customer service delivery that affect customer satisfaction plan how you will analyse the information you have collected
	Colle	ect and analyse information on customer service
You must be able to:	P4 P5 P6 P7 P8 P9	implement your plans for your monitoring customer service processes and outcomes analyse the monitoring information you have collected compare the conclusions of your analysis with the criteria you identified adapt your plans if the agreed methods of collecting analysing information are not proving effective communicate the results of your measurement of customer service to colleagues agree actions to improve customer service that result from your measurement and analysis

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# Knowledge and understanding

You need to know and understand:

- K1 the importance of measuring the quality of customer service
- K2 how to identify which aspects of the customer service process affect customer satisfaction
- K3 how to select the criteria you will use for measurement of customer service
- K4 how to construct representative samples
- K5 the types of information collection methods you could use
- K6 methods of analysing information on the quality of customer service
- K7 how to identify recommendations that flow from your measurement of customer service
- K8 the procedures for making recommendations within your organisation

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